



Texas Alcoholic Beverage Commission Seller/Server Training Section

Training Together

Responsible Alcohol Service Saves Lives



December, 2002

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Special points of interest:

- Standardized test
- FAS Voluntary Signage Campaign
- Trainer number when scheduling or canceling classes
- Reminders from Debbie Dixon
- Standard Penalty Chart
- College Drinking Statistics

Implementation of Standardized Tests Developed by TABC Seller Training

The TABC will soon be implementing standardized tests for the students of all TABC certified seller training schools. The tests will consist of forty (40) multiple choice questions. Twelve or more incorrect answers will fail the test. The TABC will provide the test booklets, answer key sheets, and an initial

supply of answer sheets. The test booklets will remain the property of the TABC. It will be the responsibility of each school to maintain the integrity and accountability of each test booklet. There will be up to five (5) different tests that will be utilized at the end of each class. Instructions for the test will be in-

cluded in your order. There will be no cost for the test booklets, however, there will be a cost for replacements for lost or misplaced booklets. Please specify how many test booklets you will need on the attached questionnaire. If you need any booklets in Spanish please note that also.

TABC To Launch Voluntary Campaign

Decals warning women of the dangers associated with drinking alcoholic beverages during pregnancy due to the risk of birth defects will be distributed during the first part of December to every business in Texas licensed to sell alcoholic beverages. In addition to the decals, the Texas Alcoholic Beverage Commission (TABC) will be mailing an informative brochure on the Fetal Alcohol Syndrome produced by the Texas Department of Health (TDH).

Through the support of Governor Rick Perry, the public information campaign will feature the involvement of such state agencies as the Texas Commission on Alcohol and Drug Abuse (TCADA), the Texas Office of Prevention of Developmental Disabilities (TOP), Texas Depart-

ment of Mental Health and Mental Retardation (TxMHMR), Texas Department of Health (TDH) and Texas Alcoholic Beverage Commission (TABC). In addition, the campaign will also involve members of the alcoholic beverage industry and other support organizations associated with FAS/FAE initiatives such as the Texas Medical Association and the March of Dimes.

The TABC has also contributed to this campaign by requiring seller/server schools to offer a mandatory section on FAS/FAE as part of their training on the sale and service of alcoholic beverages.

Though voluntary in nature, license/permit holders are encouraged to display the decal in a location where it

WARNING

According to the surgeon general, women should not drink alcoholic beverages, including distilled spirits, beer, coolers and wine during pregnancy because of the risk of birth defects.

Sample of decal to be displayed at licensed locations

can be seen easily by the public. By providing this critical information to the public, the State of Texas is making an effort to help safeguard the lives of the youngest of Texans.

- For more information about this campaign, or to receive additional decals or brochures, please contact the TABC at 512 206-3347.

**AS OF OCTOBER 15, 2002,
ALL SCHOOLS SHOULD BE
TEACHING THE FAS INFORMATION
PROVIDED BY
SELLER TRAINING.**

Scheduling and Canceling Sessions

As of August 2001, when scheduling a class all schools are required to include the number of the trainer who will be training that class. Even though the actual trainer may change, you must make every effort to include the trainer number of the trainer who will train that class.

If for some reason that trainer does not train the class as it was scheduled, then highlight the trainer's name on the Report of Seller Training (Form C-403).

SAME DATE, YOU WILL NEED TO USE A DIFFERENT TRAINER NUMBER FOR EACH CLASS SCHEDULED.

REMEMBER: IF YOU ARE SCHEDULING MORE THAN ONE CLASS AT THE SAME TIME AND ON THE

ALSO REMEMBER TO USE THE SAME TRAINER NUMBER WHEN YOU CANCEL A CLASS.

FORM C-404 (08/2001)

TEXAS ALCOHOLIC BEVERAGE COMMISSION NOTICE OF SCHEDULED TRAINING SESSION

SCHOOL NAME: _____ **SCHOOL-PROGRAM NO:** _____ - _____

SESSION DATE: _____ **SESSION TIME:** _____

TRAINER NUMBER: _____

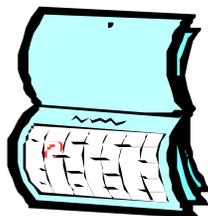
SESSION LOCATION: _____
ADDRESS CITY COUNTY STATE

PHONE NO.: _____

Is the session to be conducted on a premise that holds an alcohol license or permit? **Yes No**
 If yes, provide trade name of establishment: _____

LANGUAGE DATE OF NOTICE AUTHORIZED SIGNATURE FOR SCHOOL

MARK YOUR CALENDARS FOR THE 2003 SELLER TRAINING SEMINAR DATES



What new laws, passed by the 78th Texas Legislature, will affect me as a certified Seller Training School?

How can I improve my training techniques?

What is happening in Seller Training?

How do my trainers and I get the 4 annual continuing education hours required by TABC Seller Training?

How do we receive this training for free?

The answer to these burning questions and more are answered at the 2003 Seller Training Seminars.

July 9, 2003	Lubbock
July 16, 2003	McAllen
July 22, 2003	Austin
July 24, 2003	Houston
July 29, 2003	Ft Worth
July 30, 2003	Dallas
August 6, 2003	Austin

****6 Continuing Education Hours****
These are tentative dates and subject to change

Workshops in March

In March, 2003 we are offering two workshops. These workshops will be geared toward schools with special concerns.

One seminar will be offered in Austin on March 11, 2003 for schools with alternative format programs, such as video, Internet, or computer based training.

The other seminar will be offered in Austin on March 26, 2003 for schools who sell or who wish to sell their programs.

****4 Continuing Education Hours****
These are tentative dates and subject to change

Take Note: Reminders from Debbie Dixon

- Trainers must grade the tests that are given at the end of the class. **DO NOT LET TRAINEES GRADE THEIR OWN TESTS OR OTHER TRAINEE'S TESTS.**
- Test cannot be open book.
- Do not review the test questions before the test.
- Be sure to give the trainees their certificates at the end of class (once they have successfully completed the course). **THE CERTIFICATES BELONG TO THE TRAINEE.** It does not matter who pays for the class, **DO NOT GIVE THEM TO THEIR EMPLOYER.**
- If you run out of certificates before all trainees have been issued a certificate, you **MUST** send them their certificate within 5 days.
- When scheduling a class you must include a trainer number and complete all information on the form.
- When canceling a class you must include the same trainer number and information as you included when you scheduled the class.
- On the Report of Seller Training, Form C403, be sure to put the certificates in numerical sequence, include the same information at the top of the form as you included when you scheduled the class, and to proofread.
- Please, please, **PLEASE** check the certificate numbers with the actual certificates. We are returning too many Reports with certificate numbers that are already assigned to trainees, are assigned to a different school, or that have been voided. Your help with checking the certificate numbers will save us all precious time.
- When voiding a certificate, include that certificate number in numerical order on the Report of Seller Training (Form C403) and type Void in the name column.
- Do not issue a certificate to trainees without a social security number, an INS number, or a work visa number. We cannot certify a person who unless they can legally work in the United States.

STANDARD PENALTY CHART

The standard penalty chart was approved by the TABC Commissioners on October 28, 2002. These penalties have been in effect for several years, but were not formalized until October 20th.

To read the approved Administrative Rule, go to the web address:

www.tabc.state.tx.us/leginfo/Rule. Click on Chapter 37 and scroll to page 10.

This penalty chart does not change any of the penalties on Seller Training violations. The chart formally addresses and informs all parties about the violations and their penalties.



SOME SOBERING STATISTICS ON COLLEGE DRINKING

- ◆ Drinking by college students age 18-24 contributes to an estimated 1,400 student deaths, 500,000 injuries, 70,000 cases of sexual assault or date rape, and 400,000 engaging in unprotected sex each year.
- ◆ More than 600,000 students are assaulted by another drinking student each year.
- ◆ For fatal crashes occurring from midnight to 3:00 am, 77% involved alcohol.
- ◆ About three in every ten Americans will be involved in an alcohol-related crash at some time in their lives.
- ◆ Texas leads the nation in the number of youth fatalities in alcohol-related crashes.
- ◆ Alcohol continues to be most widely used substance among Texas students.
- ◆ In 2000, America experienced the largest percentage increase in alcohol-related traffic deaths on record. Approximately, 16,653 people were killed in crashes involving alcohol, representing 40% of the 41,821 people killed in all traffic crashes (versus 38.3% alcohol related fatalities in 1999).



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SELLER/SERVER TRAINING SECTION

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We're on the Web!
[www.tabc.state.tx.us/
sellertraining](http://www.tabc.state.tx.us/sellertraining)

Be Sure to Share this Newsletter With All Trainers



*Have A Safe
And
Happy Holiday!*

From: Seller Training